

Captives help businesses by focusing attention on the risks inherent in their operations.

Captives reward owners for their Risk Management by putting valuable capital back to work. Captives not only protect current assets but may also provide significant additional assets for the future.

What Does River Oak Risk Do Differently?

- Conservative Approach
- Experience with Middle Market to Fortune 50 Companies
- Turnkey Captive Management
- Dest in Class Actuarial, Accounting and Legal Partners
- State of the Art Onshore Reinsurance Facility

Who Benefits from a Captive?

For Middle Market Businesses (\$10MM Revenue)

- ✓ Private, closely held businesses
- ✓ Sufficient self-insured risks
- ✓ Primary focus on Risk Management
- ✓ Comfortable funding \$500,000 to \$2,300,000 in annual premiums

For Larger Companies

- ✓ Significant insurance spend and good loss experience
- ✓ Significant SIRs/Deductibles
- ✓ Desire to control escalating insurance costs



What are the Benefits?

RISK MANAGEMENT

Captives provide customized coverages for self-insured or underinsured risks. Captives complement your commercial insurance to give your business the most complete coverage.

PROFIT CENTER

Managed properly, the captive can be profitable from inception.

TAX BENEFITS

For Small Captives structured properly, up to \$2.3 million in premiums can be deducted annually. These premiums received by the Captive are tax exempt, and only investment gains are subject to taxation.

For Large Captives, the Captive improves both the P/L and Balance Sheet through accelerated deductions.





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Doug MacGinnitie, Chief Executive Officer

Doug has deep experience in the insurance, tax and legal worlds. From 2011-2015, he has served as State Revenue Commissioner for Georgia, managing the state's Department of Revenue. Prior to his public service, he was the COO and Director of Beecher Carlson, a commercial property and casualty insurance brokerage firm based in Atlanta. He also served as General Counsel of Hobbs Group, at the time, one of the largest privately held insurance brokerage firms.

Doug is a graduate of Dartmouth College and Emory Law School, and is a member of several non-profit boards. He and his wife have 3 children and reside in Atlanta.